ECONOMIC FEASIBILITY STATEMENT FOR PETITION TO INCORPORATE OCEANSIDE VILLAGE

I. INTRODUCTION

Petitioners seek a county order approving a ballot measure to incorporate the northern portion of unincorporated Oceanside as "Oceanside Village" pursuant to ORS 221.040.

II. BOUNDARY AND MAP

As proposed, Oceanside Village (hereafter "the Village") would encompass all properties within the current boundary of unincorporated Oceanside that lie north and west of the junction of Highway 131 and Cape Meares Loop Road. (See Map provided separately). This area includes 429 properties, of which 314 are residential dwellings. County records indicate that approximately 150 registered voters reside in the area along with an unspecified number of nonregistered residents. If incorporated, Oceanside Village will pursue inclusion in the next United States Census.

Pursuant to ORS 221.331, petitioners have submitted a Form SEL 701 identifying the lead petitioners accompanied by a map reflecting the boundary of the proposed municipality.

III. COMMERCE – A \$5 MILLION SHORT-TERM RENTAL ECONOMY

Oceanside's economic drivers are distinct from more retail-oriented coastal communities, such as Manzanita, Rockaway Beach or even Bay City, where visitor growth and retail commerce drive each other. In contrast, Oceanside lies nine miles west of Highway 101, with only 300-plus residences overlooking the terminus of Highway 131 at the Oceanside Beach Wayside. The few blocks serving as the Village's dead-end "main street" barely accommodate its lone restaurant (soon to be two), two coffee shop/cafes and two motels. Oceanside is no commercial hub.

Accordingly, Oceanside's economy stems not from its vibrance, but from its tranquil setting.¹ Upon rounding that last turn on Highway 131, visitors are treated to an inviting prospect of jumbled houses nestled on terraced streets framing Maxwell Point's natural amphitheater – nearly all of which feature spectacular views of Oceanside Beach, Netarts Bay and/or Three Arch Rocks. Such visitors may encounter colorful paragliders circling above the village, an exposition by local artists at the community hall or a festive wedding gathering on the beach below.

¹ The Oregon tourism website "BeachConnections.net" opens it description of Oceanside with this statement:

[&]quot;One tiny town has never provided so many means of fun and distraction."

And it's all done without a single commercial attraction."

This unique ambience explains why travelers who happen upon Oceanside Village tend to revisit it — in the thousands every year - many seeking the opportunity for more extended stays. As a result, the Village features a short-term rental driven economy that generated over \$5 million a year in lodging fees between 2021 and 2025. That figure excludes the revenue and jobs generated by a satellite economy of several food establishments and multiple local cleaning businesses and their employees. Indeed, Oceanside Village's 106 short term rentals are so active year-round that it ranks second only to much-larger Pacific City in generating annual Transient Lodging Tax ("TLT") revenue since the tax's inception in 2014.

OCEANSIDE VILLAGE ANNUAL TLT REVENUE²

| FISCAL YEAR | 2021-2023 | 2022-2023 | 2023-2024 | 2024-2025 |
|--------------|------------|-----------|-----------|------------------------------|
| LODGING FEES | \$532, 146 | \$536,086 | \$496,806 | \$XXXXXX Available 7/2025 |

IV. ECONOMIC FEASIBILITY – STATUTORY REQUIREMENTS

Oregon's incorporation law generally requires petitioners to identify a maximum tax rate "sufficient to support an adequate level of municipal services." To do so, petitioners must submit an "Economic Feasibility Statement" that includes the following:

- A. a description of the services and functions to be provided by the proposed city;
- B. an analysis of the relationship between those services and other existing or needed government services; and
- C. proposed first and third year budgets for the proposed city.³

A. Services to be Provided by the Proposed City – ORS 221.035(2)(a)

Petitioners envision that those services will mainly consist of the following:

Land Use Planning / Building Services

Land use planning is the only service that cities are required to provide under Oregon law.⁴ It consists of two main components: Building Services (building/trade permits and

² Source: Data provided by Tillamook County Department of Community Services

³ ORS 221.035

associated inspections) and Planning Services (land use reviews/applications for variances and subdivisions/appeals). Tillamook County currently provides Building Services to the entire county including incorporated cities. That would continue for Oceanside Village.

Eventually, Planning Services will eventually become the responsibility of the new city, but not immediately upon incorporation. Instead, state law provides that the county will initially continue to provide such services and apply existing county ordinances until the new city formulates a state-acknowledged Land Use Comprehensive Plan, an Urban Growth Boundary and associated zoning ordinances.⁵ State law allows the new city four years to complete that process.⁶ During pre-petition planning, Department of Land Conservation and Development Commission (DLCD) officials indicated that the state will provide financial assistance for this undertaking.⁷

Once that is accomplished, the new city will provide its own Planning Services with the assistance of contracted consultants who will help with training, reviewing complicated land use applications and preparing staff reports in planning disputes that are appealed. The proposed budget incorporates this expense.

⁴ "Oregon cities are general purpose governments with broad powers. With a few exceptions (the major one being land use planning) <u>there are no requirements that cities provide specific services</u>. A city is a vehicle for local determination of the level and type of public services and regulation." – *League of Oregon Cities Guide to Incorporation (2017)* - page 4.

⁵ The Oregon Supreme Court helpfully clarified this in *1000 Friends v. Wasco County, et al.,* 299 Or 344, 365 (1985).

⁶ ORS 197.757 provides: "Cities incorporated after January 1, 1982, shall have their comprehensive plans and land use regulations acknowledged under ORS 197.251 (Compliance acknowledgment) no later than four years after the date of incorporation."

⁷ The Oregon Department of Land Conservation & Development offers grants to assist communities to formulate their comprehensive plan, adopt land use ordinances and achieve compliance. https://www.oregon.gov/lcd/CPU/Pages/Community-Grants.aspx

Road Improvement and Maintenance

Given its modest road system (approximately 4 miles in total) and historically slow growth rate, the Village will not initially employ public works personnel or purchase equipment. Instead, the Village will recruit staff and local volunteers with expertise in public works contracting to engage third-party vendors in the implementation of a scheduled road improvement program that has been circulated in the community for review and comment since late June 2025

Based on data and advice from Public Works Director Chris Laity, the proposed roads budget allocates revenue for two funding streams:

- (1) a road maintenance fund and
- (2) a capital improvements reserve.

Petitioners anticipate the new city will allocate fixed-amount transfers to these accounts from the general fund, state gas tax city allocations and unrestricted TLT funds. The new city will also participate in the grant programs, such as the ODOT Small City Allotment Program for more ambitious grading and paving projects. Importantly, based on community surveys and comment, Petitioners anticipate that city residents will urge the new City Council to prioritize road work when allocating unanticipated revenues or surplus funds that result from budget adjustments over time.

Stormwater Management

Petitioners anticipate that its program for road improvement will eventually dovetail with a long-term need for updated stormwater drainage and treatment infrastructure in the coming decades – especially in the Maxwell Mountain Road area. Public Works Director Laity has advised that an incorporated Oceanside will be in a better position than the county to successfully obtain grants for such work that are available from state and federal agencies.

Emergency Preparedness

A committee of ONA volunteers (the Oceanside Volunteer Emergency Readiness Team or OVERT) has been working for years to plan and muster community resources for emergency survival and resiliency measures. This has been motivated by the realization that any significant disaster, such as a wildfire, tsunami-related inundation or landslides, will probably leave the Oceanside community isolated from communication or material assistance for an extended period of time. The concern is compounded by the likelihood that the community will be confronted with hundreds of stranded visitors in the event such a calamity occurs during summer, spring break or other high-volume holidays.

One significant challenge for such planning is the scarcity of resources at the county or state level for unincorporated communities. Incorporation will not only enable the community to devote its own resources to such planning, but will also afford the staff time and legal status to pursue federal, state and private grants available to incorporated municipalities.

Recreational Services and Amenities

Oceanside Village's "front yard" is one of the Oregon's most beautiful and expansive beaches, featuring an Oregon State Park wayside and affording ready views of the Three Arch Rocks National Wildlife Refuge. The community makes intensive use of the beach for recreation and exercise. It has also consistently rallied to support (and helped fund) ways to make it more usable and welcoming, such as the community initiatives resulting in installation of the terraced access ramp at the Oceanside Beach Wayside and paving of the adjacent parking areas. This type of community support is typical and will undoubtedly continue.

Another unmet need is safer access routes for pedestrians and bicyclists to reach the beach and main street from the homes in the hillsides above. Petitioners anticipate that an incorporated Oceanside will aggressively press for broader guidelines to allow use of Transient Lodging Tax (TLT) "facilities" funds for such purposes. Regardless of its success in that effort, the hundreds of thousands of dollars in TLT revenue generated annually by Oceanside Village's short-term rentals will be available to fund amenities, such as a replacement for its venerable but time- worn community hall, that would benefit both visitors and residents.

B. Relationship Between Proposed and Existing Services – ORS 221.035(2)(b)

The city services envisioned above would complement and fill the narrow service gaps left by existing services providers, who would continue their operations uninterrupted and unaffected by incorporation. The following entities currently provide essential services to the Oceanside community, including established revenue sources independent of an incorporated Oceanside:

Waste Treatment: Netarts-Oceanside Sanitary District

Netarts-Oceanside Sanitary District (n-o-s-d.com)

Water: Oceanside Water District (also serves Cape Meares)

http://www.owd-oregon.org

Fire/Emergency Rescue: Netarts-Oceanside Fire

District

www.netartsoceansidefire.org

Declaration regarding Special Districts: Because each of the special districts identified above also serves geographic areas outside of the proposed municipality, it will not be necessary or practical for the new city government to disturb these systems. In particular, the petitioners disclaim any intent or need to absorb or extinguish any of the existing Special Districts. See ORS 221.031(3)(f).

Public Transportation: Tillamook County Transportation District

The Transportation District participates in the NW Connector program as part of the Northwest Oregon Transit Alliance. It currently maintains two round trip routes between Oceanside and the Tillamook Transit Center, where connections may be made to Portland and coastal communities to the north and south. In addition, Oceanside residents are eligible for on- demand service from the District's Dial-A-Ride Service. Both services abide by federal and state accessibility requirements. Petitioners do not anticipate that incorporation will affect the availability of this service, just as it does not affect current service to other incorporated communities.

Police / Public Safety: Tillamook County Sheriff's Office

The Tillamook County Sheriff's Office currently services Oceanside by way of its established patrols and call response system. According to its "Calls for Service Log", the County Sheriff's Office responded to 210 calls in Oceanside for the period of August 12, 2020 through August 12, 2021. These calls varied from 11 to 31 calls per month with an average of 18. The number of visits was sufficiently high, and the incidence of serious or violent crime was so low, that the Petitioners believe that it is reasonable and sufficient for the new city to continue relying on them for its needs for the foreseeable future. The Sheriff's office has confirmed that incorporation would not affect the services it provides to Oceanside.

Solid waste disposal and curbside recycling services are currently provided to Oceanside by:

Solid Waste Disposal/Recycling City Sanitary Service

<u>Tillamook Co. Solid Waste Administration</u>

Petitioners anticipate that the new City Council will either ratify and adopt the franchise agreement currently in place between the county and City Sanitary to service Village customers or enter its own agreement. Oceanside Villagers have also historically been avid supporters and users of the recycling services and facilities made available by the Tillamook County Solid Waste Administration. That will continue notwithstanding incorporation.

C. First and Third Year Hypothetical City Budgets

These are provided in the following section.

PROJECTED HYPOTHETICAL CITY BUDGETS

PROJECTED HYPOTHETICAL BUDGETS Minimal and Maximum City Tax Scenarios

Pursuant to ORS 221.035(2), Petitioners must propose "first and third year budgets for the new city to demonstrate its feasibility" to the County Commissioners, assuming sufficient signatures are gathered. This is purely a hypothetical exercise. The elected city council will not formulate an actual budget unless and until incorporation is approved at the ballot. Its sole purpose is to provide the County Commissioners at least one budget scenario under which incorporation would be economically feasible, given available revenue.

Petitioners have elected to go beyond what this law requires. First, we have proposed budgets for each of the first three years (not merely the first and third years) to provide more context for the feasibility determination. Second, we have formulated such budgets under two scenarios: one positing a revenue minimum (i.e. assuming assessment of a city property tax at \$.20 cents per thousand of assessed property value), and another positing a revenue maximum (i.e. assuming the council assesses a city property tax at the full proposed rate (\$1.00 per thousand of assessed property value).

This "bookend" approach allows us to demonstrate feasibility given maximum revenue, minimum revenue and all levels of revenue in between them. Both of these projections assume the new city will be established in July 2026 and will operate based on a July 1 to June 30 fiscal year.

PROJECTED HYPOTHETICAL BUDGETS - MINIMAL CITY TAX SCENARIO

A. Projected Resources

The timing of the May 2026 incorporation election will allow Oceanside Village to adopt and certify its city tax rate to the County Assessor by July 15, 2026. That is the deadline for including the city tax in the county tax bills that will be mailed out in October 2026, with collections commencing in November 2026.

Aside from these city tax revenues, Petitioners project that the new City Council will take the necessary administrative steps to commence collection of a 9% Transient Lodging Tax and a Short Term Rental Operator's Fee program equal to what Tillamook County currently collects. While some external grant funding may also be available during the first three years, Petitioners opted not to include such revenue as an available source to fund general operations despite a high degree of confidence they can be obtained. The other revenue allocations are broad projections by the Petitioners based on research and advice from contacts with local cities in Tillamook County, the League of Oregon Cities and county officials. They will not be binding on the new City Council, should incorporation be approved by voters.

PROJECTED RESOURCES - \$.20 per \$1000 TAX RATE

| | Fiscal Year 7/2026- 6/2027 | Fiscal Year 7/2027- 6/2028 | Fiscal Year 7/2028- 6/2029 |
|----------------------------|-------------------------------|-------------------------------|-------------------------------|
| (1) City Tax | 26,600 | 27,400 | 28,200 |
| (2) Previous Year City Tax | | 2,660 | 2,740 |
| (3) Transient Lodging Tax | 427,500 | 440,325 | 453,535 |
| (4) STR Operator's Fees | 50,000 | 50,000 | 50,000 |
| (5) State Revenue Sharing | | 16,500 | 17,000 |
| (6) Misc. Fees and Taxes | 15,000 | 25,000 | 25,000 |
| (7) Donations | 15,000 | | |
| (8) Cash Carryover | | 45,600 | 91,195 |
| TOTAL | 534,100 | 607,545 | 667,670 |

NOTES REGARDING RESOURCE LINE ITEMS

- (1) The item assumes a tax rate of \$.20 per \$1000 and a total assessed value of \$139,461,239.00 for Oceanside Village as of 2025 based on data from the County Assessor. The latter incorporates two annual increases of 3% each anticipated before Oceanside collects its first city tax in November 2026. Per guidance from the Oregon Department of Revenue, the resulting tax revenue has been discounted to 95.5% to reflect reductions due to early payment discounts and non-collected funds. This revenue figure is deemed conservative because (1) it does not reflect anticipated increases that will result from anticipated commercial development; and (2) it contains no adjustments for new revenue generated when properties with outdated tax valuations are sold or transferred to new owners.
- (2) The Assessor's Office advises that approximately 90% of taxpayers usually pay their entire annual tax bill by mid-November each year to take advantage of the prepayment discount, with the remaining 10% making payments during the ensuing year. This item reflects the delayed receipt of tax revenue originally levied in the previous year.
- (3) These amounts assume the new City Council will expeditiously enact an ordinance that levies an annual tax of 9% levied on gross income by Oceanside Village short term rentals. The county TLT ordinance allots a credit to STRs for TLT paid to a city, subject to a maximum rate of 9%. Per Community Development data, the county's current TLT tax of 10% generated an average of roughly \$525,000 from Oceanside Village's STRs in fiscal years 2022-2024. (See chart on page 2). We used that total to calculate annual TLT for Oceanside Village, minus a 5% collection commission charged by the county. These projections do not include any increases in the number of individual STRs licensed in Oceanside Village, but do reflect a likely 3% increase

(inflation) in STR lodging fees (and associated TLT collections), during the 2026-2027 fiscal year.

- (4) These amounts assume Oceanside will act expeditiously to impose short term rental operator's fees at rates comparable to those which Tillamook County currently assesses in unincorporated areas. The Community Development staff provided this projection for fees anticipated from Oceanside Village's short-term rentals in 2024-2025.
- (5) At Petitioners' request, the League of Oregon Cities projected that an incorporated Oceanside could reasonably expect cumulative state revenue sharing revenue of at least \$92.00 per capita commencing in FY 2027/28 for taxes on gas, tobacco, and marijuana. The amount shown is based on a population of 180 per the U.S. Census. No such revenue is reflected before 2027 because cities are not eligible for state revenue sharing unless and until it has assessed and collected a city property tax during the preceding year. The gas tax portion of this revenue (approximately \$13,248) must be used for roads or similar transportation construction or maintenance. This is reflected as a discrete expenditure (transfer) in the following "Projected Expenditures" table.
- (6) This amount reflects as-yet unspecified revenue sources available to the new city, such as development charges, business receipts taxes, utility franchise fees and other permit fees.
- (7) During its initial year, it is anticipated that City Councilors will primarily work without staff utilizing funds, equipment, space and services donated by themselves or other city residents. Substantial cash donations have already been pledged if incorporation passes at the ballot.

PROJECTED EXPENDITURES - \$.20 per \$1000 TAX RATE

| | FY 7/2026-6/2027 | FY 7/2027- 6/2028 | FY 6/2028- 6/2029 |
|--|------------------|-------------------|-------------------|
| (1) Staff /Administration Svcs | 25,000 | 50,000 | 75,000 |
| (2) Election Costs | 6,000 | | |
| (3) Office Rent, Equipment, Supplies, Utilities | 20,000 | 20,000 | 20,000 |
| (4) Fees, Training, Dues, Subscriptions, Travel | 5,000 | 5,000 | 2500 |
| (5) Insurance | 10,000 | 12,500 | 12,500 |
| (6) Professional Services/Legal | 50,000 | 30,000 | 25,000 |
| (7) Land Use Consult. Services | 30,000 | 25,000 | 20,000 |
| (8) Transfer to Road Fund | 25,000 | 80,000 | 80,000 |
| (9) Transfer to Road Capital Reserve | 10,000 | 15,000 | 30,000 |
| (10) Emergency Preparedness | | | |
| (11) Transfer to TLT Tourism Reserve | 315,000 | 324,450 | 334,250 |
| (12) Contingency Reserve | 45,600 | 45,595 | 68,420 |
| TOTAL | \$ 534,100 | \$ 607,545 | \$ 667,670 |

NOTES REGARDING EXPENDITURES LINE ITEMS

- (1) Salary/benefit amounts reflect an assumption that one part-time manager will be employed commencing in Fiscal Year 2026-2027 supplemented by part-time or contracted clerical support as needed.
- (2) This expenditure reflects the estimated election costs to be invoiced by the County Clerk for the incorporation election pursuant to ORS 221.061(1).
- (3) This amount includes allotments, including use of in-kind donations, rent, furniture, computer, printer, supplies and utilities for a modest office to serve as a center of operations and communications. Subject to further negotiations and approvals, Petitioners have considered options including an agreement to locate a job trailer/office, serviced by existing utility hook-ups, on the Netarts-Oceanside Sanitary District waste treatment compound for a nominal charge, or to utilize office space at the Three Arch Inn. Public meeting space will also be

- made available without charge in the public meeting room at the Netarts-Oceanside Sanitary District.
- (4) This item reflects expenditures for association dues, subscriptions and fees to access education programs, training, group insurance programs and consulting offered by organizations such as the League of Oregon Cities (dues of \$281.86 per year). They anticipate participation in such training, not only by staff, but also by elected and appointed officials on issues such as municipal operations, liability, public meetings and public budgeting.
- (5) This allocation is a placeholder for any property/casualty/liability or workers' compensation insurance premiums to cover city officials and, eventually, staff. Actual quotes or even broad estimates were refused by insurers we contacted unless an application was completed. This estimate is based on a review of comparable expenditures budgeted for such insurance in other Tillamook County cities.
- (6) This item reflects an allocation for accounting, legal services and other professional service. The outsized estimates for FY1 anticipate the likely need for extra legal assistance during the process of drafting and implementing the city's baseline ordinances, policies and procedures.
- (7) The Petitioners anticipate that the city will retain a land use planning consultant/services provider to assist with initial training, staff reports on appealed applications and the baseline work to prepare for drafting the city's Comprehensive Plan. Officials with LCDC has indicated it is likely their agency will also offer financial support for such preparation.
- (8) This amount reflects a proposed, regular allotment for roads repair and maintenance to be contracted by staff with outside vendors. The allotment represents the anticipated gasoline tax portion of revenue sharing allotments from the State of Oregon combined with a direct allocation from the general fund. Petitioners project this as a baseline allocation and anticipate that the road maintenance and capital reserve funds will be the highest priority targets for any unanticipated revenue or other surplus revenues.
- (9) This amount reflects an annual transfer to a reserve fund for capital road projects and improvements.
- (10) This expenditure reflects an anticipated transfer of 70% of TLT revenues to a reserve for future expenditures for "tourism promotion" or "tourism facilities" pursuant to state law. Petitioners anticipate that city officials will allocate expenditures for emergency resiliency measures, supplies and equipment from this revenue.

- (11) The remaining 30% will be retained in general funds.
- (12) This amount reflects transfers to a reserve for unanticipated contingencies
 That will be converted to a cash carryover to the following fiscal year if not expended.



V. PROJECTED HYPOTHETICAL BUDGETS – MAXIMUM CITY TAX SCENARIO

The chart below reflects the same resources and requirements for the new city as the "Minimal City Tax" chart above, except that it assumes the new city will immediately assess a city property tax at the maximum rate of \$1.00 per \$1000 of assessed value. Except for that, all line item notes provided with the "Minimal City Tax" chart above apply equally to the line items in the following charges.

Neither of these charts will bind the new city council and are offered solely to demonstrate hypothetical scenarios under which incorporation would be economically feasible.

PROJECTED RESOURCES - \$1.00 PER \$1000 TAX RATE

| | Fiscal Year | Fiscal Year | Fiscal Year |
|------------------------------|---------------|---------------|---------------|
| | 7/2026-6/2027 | 7/2027-6/2028 | 7/2028-6/2029 |
| | | | |
| (1) City Tax | 133,000 | 137,000 | 141,000 |
| (2) Previous Year City Tax | | 12,635 | 13,015 |
| (3) Transient Lodging Tax | 427,500 | 440,325 | 453,535 |
| (4) STR Operator's Fees | 50,000 | 50,000 | 50,000 |
| (5) State Revenue Sharing | | 16,560 | 17,000 |
| (6) Misc. Fees and Taxes | 15,000 | 25,000 | 25,000 |
| (7) Donations (cash and | 15,000 | | |
| In kind) | | | |
| (8) Cash carryover – unspent | | 97,000 | 151,570 |
| previous year Contingency | | | |
| Reserve | | | |
| TOTAL | 640,500 | 778,520 | 851,120 |
| | | | |
| | | | |

PROJECTED EXPENDITURES - \$1.00 PER \$1000 TAX RATE

| | FY 7/2026- 6/2027 | FY 7/2027- 6/2028 | FY 6/2028- 6/2029 |
|---|----------------------|----------------------|----------------------|
| (1) Staff /Administration Svcs | 25,000 | 70,000 | 70,000 |
| (2) Election Costs | 6,000 | , | , |
| (3) Office Rent, Equipment, | 20,000 | 20,000 | 20,000 |
| (4) Supplies, Utilities | | | |
| (5) Fees, Training, Dues, | | | |
| Subscriptions, Travel | 5,000 | 5,000 | 2,500 |
| (6) Insurance | 10,000 | 12,500 | 12,500 |
| (7) Professional Services/Legal | 42,500 | 30,000 | 25,000 |
| (8) Land Use Consult. Services | 30,000 | 25,000 | 20,000 |
| (9) Transfer to Roads Maint. Fund | 50,000 | 100,000 | 100,000 |
| (includes state Gas Tax allotment) | | | |
| (10) Transfer to Roads Capital Reserve | 40,000 | 40,000 | 40,000 |
| (11) Transfer to TLT Tourism Reserve | 315,000 | 324,450 | 334,250 |
| (12) Cash carryover and unspent previous year Contingency Reserve | 97,000 | 151,570 | 226,870 |
| TOTAL | \$ 640,500 | \$ 778,520 | \$ 851,120 |